



Halston Corbin

Tax & Advisory



www.halstoncorbin.com



OUR PROFILE

Our premise is simple: We build strategic capacity within your organization to help them reach their strategic goals.

OUR MODEL

Every business strives for financial and operational success. Our advisory model focuses on **Finances**, high-performance **People** and teams, as well as standardized **Systems** that ensure consistent quality.

Finances: Our strategic partnerships allow us to have access to the finest accounting professionals, some ex-Big4.

People: Our staff possesses many years of experience in managing complex projects that involve people development.

Systems: From a simple spreadsheet to sophisticated processes. We can help you streamline quality in your operations.



FINANCES

We bring specialized knowledge, forward-thinking solutions, and industry depth. Our services include financial advisory, tax and compliance



PEOPLE

People is at the heart of every business. We focus on high-performance teams, organizational culture and leadership



SYSTEMS

Delivery consistent quality services every time.
We design and implement processes, policies
and tools to ensure standardization

ORGANIZATIONAL CHANGE

CONTEXT

An international organization was transitioning different affiliates with individual business structures into one single operation across all countries.

APPROACH

We coordinated with multidisciplinary teams, including accounting, legal, HR, operations and communications with both HQs and in-country offices, facilitating structure, strategic guidance and training.

RESULTS

After many months of hard work and coordination, the new operating model was successfully implemented with minimal interruption in program and services, allowing them to be more profitable

LANDSCAPING FOR REVENUE

CONTEXT

A successful landscaping company wanted to optimize their tax strategy

APPROACH

We conducted a thorough review of the company's current tax structure and financial statements. Based on our analysis, we determined that transitioning to a different tax structure could generate tax savings of \$20,000.

RESULTS

The company not only saved \$20,000 in taxes but also began implementing standardized processes that are expected to drive additional long-term savings.



CASE STUDY # 3

PROFITABLE COMMUNICATIONS

CONTEXT

A radio station needed to optimize their cashflow, client retention, and their daily general operations.

APPROACH

We evaluated all account receivable processes, their day-to-day operations and their customer service protocols. We designed and updated tools, processes and policies, setup automation where needed and trained staff to a new values-based culture focus in client retention and team work.

RESULTS

The changes resulted in employee satisfaction, client retention and a flawless operation that ultimately improved cashflow.

EDUCATION AND REVENUE

CONTEXT

A profitable education institution needed to reduce their tax liability while still ensuring compliance.

APPROACH

We evaluated their current business structure and their accounting protocols. We facilitated a new structure, qualified plans and other investment strategies.

RESULTS

The new business structure not only allowed them to reduce their tax liability, but also resulted in more benefits to their staff, allowing them to keep their talent, as well as increased the return of their different investments.

A nighttime photograph of the Kuala Lumpur skyline. The Petronas Twin Towers are the central focus, illuminated with blue and white lights. Other skyscrapers and city lights are visible in the background and foreground.

OUR COMMITMENT

We strive to become a long-term partner that
brings value to every area of the clients we
serve